

OUTSHINE THE COMPETITION



Let Platinum Service from FCT
help you outshine the competition

For Platinum-deal-specific inquiries,
call the broker hotline at 855.500.3565

For general inquiries,
call Direct Sales at 866.465.9120

Thank you for choosing FCT!



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INTRODUCING PLATINUM SERVICE FROM FCT[®]



As a mortgage broker, borrowers engage your services because you are an industry insider: through your experience and vast network of lenders, you have the ability to find the top products and the best rates on mortgage products unique to each client's needs. Clients look to you to save them time and money.

Now you can offer them a more distinguished level of service while increasing their savings in terms of both time and money! It's easy with Platinum Service from FCT.

“With Platinum Service, my client and I were both kept informed on the progress of the deal. I never had to follow up with FCT nor did I receive any calls from my client worried about the status of their transaction. Platinum Service kept us apprised on the progress of the deal.”

Kiran Kaushal
Mortgage Broker - Interfinance Mortgage Corporation

WHAT IS PLATINUM SERVICE?

Platinum Service is our highest level of service. It was created to help you differentiate your service offering to your client and help you stand apart in an increasingly competitive marketplace.

This high-value service was designed to handle mortgage paperwork effortlessly, while providing borrowers with a convenient, pleasant and hassle-free process. What's more, it allows you to utilize enhanced communication channels to improve efficiency and ensure a superior experience for all involved.

When you work with a lender who has the Platinum Service built into their refinance program with FCT, you automatically benefit from its many advantages, such as:

Fast, seamless service

- FCT manages all title issues directly with the borrower to alleviate delays.
- Our closing expertise and commitment to service excellence ensures faster processing, allowing your borrower quicker access to funds.

In-home convenience

- FCT Signature Services Representatives can organize document signing to take place in your client's home, at a time convenient for them, seven days a week.*

Constant communication

- Verify the status of your borrowers' transactions at any time through the broker hotline 855.500.3565, available from 8 a.m. to 8 p.m. EST, Monday to Friday.
- You will receive a series of email notifications to keep you apprised of all key milestones throughout the entire transaction.

Competitive pricing

- Fixed pricing from the lender allows you to offer an even more competitive price for borrowers. No hidden fees mean additional cost savings and no surprises later on.

*In-home signing is not available in British Columbia or Quebec. In these provinces the borrowers are required to sign the mortgage documents at the office of the lawyer or notary.